



NDA

Pharmaceuticals

Private Limited

“Pure Nicotine, Trusted Globally.”

Pitch Deck

Introduction

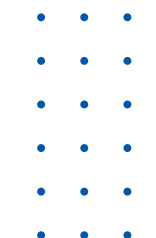
NDA Pharmaceuticals Pvt. Ltd. is a leading manufacturer, exporter, and supplier of Pure Nicotine (USP/EP grade) and Nicotine Derivatives from India. With a strong commitment to quality, safety, and sustainability, we cater to global industries including pharmaceuticals, research, e-cigarettes, nicotine pouches, vapes, and agrochemicals.



Our nicotine products are refined to meet the stringent United States Pharmacopeia (USP) and European Pharmacopeia (EP) standards, ensuring 99.0% purity with a low impurity profile. This makes our products reliable, safe, and compliant for pharmaceutical formulations such as Nicotine Replacement Therapy (NRT) products like patches and gums.

Driven by innovation, R&D, and ethical practices, we aim to deliver world-class solutions that foster advancements in healthcare and science. With a growing presence across North America, Latin America, Europe, Russia, Germany, Asia-Pacific, and India, we are redefining industry benchmarks and building long-term partnerships worldwide.





Vision & Mission



Our Vision

To be a globally trusted leader in nicotine manufacturing through excellence, innovation, and sustainability.

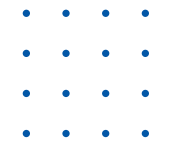


Our Mission

To deliver high-purity nicotine with quality, safety, and sustainability for global healthcare and research.



Market Problems



Regulatory Challenges

Nicotine is a highly regulated substance worldwide. Constantly changing rules in different countries (FDA, EU regulations, etc.) can restrict market entry, delay approvals, or increase compliance costs.



Public Perception & Health Concerns

Despite its pharmaceutical uses in NRT, nicotine is often associated with addiction, smoking, and health risks. This negative perception can limit acceptance of nicotine-based products.



Market Competition & Price Pressure

The global nicotine market has multiple players, including Chinese manufacturers offering lower prices. Competing on purity, compliance, and quality while keeping costs competitive is a constant challenge.



Our Solutions



Strict Regulatory Compliance

Ensure USP & EP standards, stay updated with global regulations, and maintain all necessary certifications.



Emphasize Purity & Safety

Highlight high-purity pharmaceutical-grade nicotine for medicinal and research use, separating it from recreational products.



Quality Differentiation & Partnerships

Deliver consistent 99%+ purity, and build long-term collaborations with pharma, research, and NRT companies.

Our Offerings



Pure Nicotine (USP/EP Grade)

High-purity nicotine suitable for pharmaceutical and research applications.



Nicotine Derivatives

Specialized chemical derivatives for medicinal, research, and industrial use.



Nicotine for NRT Products

Pharmaceutical-grade nicotine for patches, gums, and other Nicotine Replacement Therapy products.



Nicotine for E-Cigarettes & Vapes

Safe and compliant nicotine for the e-cigarette, vape, and nicotine pouch industries.

Unique Selling Points



High-Purity Pharmaceutical-Grade Nicotine

Refined to USP & EP standards with 99%+ purity and low impurities.



Safety & Compliance

Products are safe for medicinal and NRT applications, meeting global regulatory standards.



Versatile Applications

Suitable for pharmaceuticals, research, NRT products, e-cigarettes, and agrochemical industries.



Global Reach & Reliability

Serving domestic and international markets with consistent quality and dependable supply.



Competitive Analysis

Company	Product Range	Certifications	Key Markets
NDA Pharmaceuticals Pvt. Ltd.	Pure Nicotine, Nicotine Derivatives, NRT Products	WHO-GMP, ISO	India, North America, Europe
Nico Orgo Marketing Pvt. Ltd.	Pure Nicotine (USP/EP), Nicotine Salts, Nicotine Resinate	WHO-GMP, ISO 6 Clean Room	India, Global
Alchem International Pvt. Ltd.	Pure Nicotine, Nicotine Salts, Nicotine Polacrilex	GMP, ISO	India, Global
Quad Lifesciences Pvt. Ltd.	Pure Nicotine, Nicotine Salts, PG/VG Dilutions	GMP, ISO	India, Global
Prism Industries Pvt. Ltd.	Pure Nicotine USP (99.9% purity), Nicotine Resinate	GMP, ISO	India, Global
Adroit Naturals Pvt. Ltd.	Pure Nicotine EP/USP, Nicotine Salts, Nicotine Resinate, Nicotine Dilutions in PG/VG	GMP, ICH	India, Global
BGP Healthcare Pvt. Ltd.	Nicotine USP/EP, Nicotine Resinate, Nicotine Polacrilex Resin	GMP	India, Global
SuperNic	Pure Nicotine USP/EP, Nicotine Salts, Nicotine Bitartrate Dihydrate, Nicotine Dilutions	GMP	India, Global

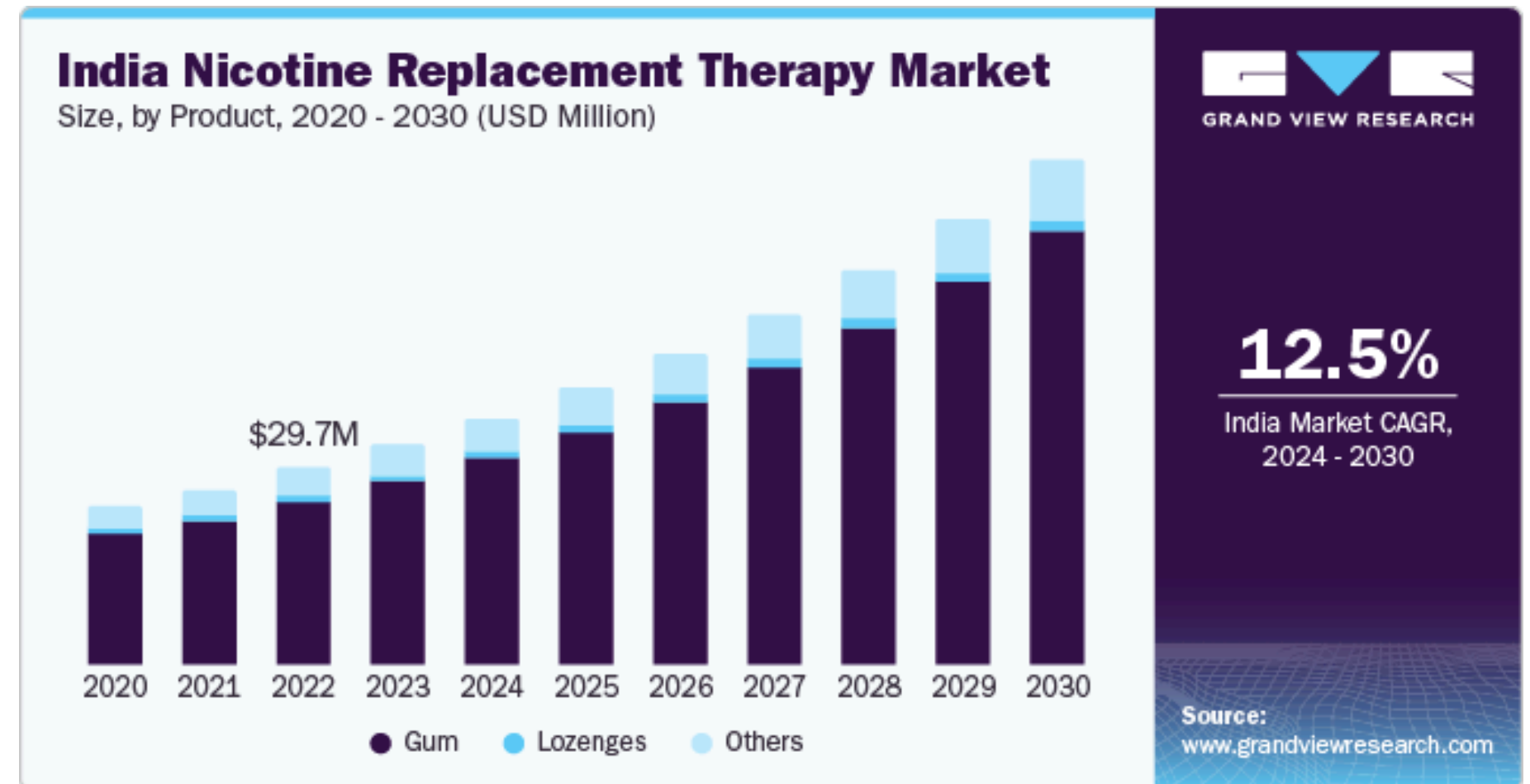
Market Analysis

Global Market

The global nicotine gum market size was valued at USD 1.63 billion in 2023 and is projected to grow from USD 1.70 billion in 2024 to USD 2.55 billion by 2032, exhibiting a CAGR of 5.1% during the forecast period (2024-2032).

Indian Market

The India nicotine replacement therapy market size was valued at USD 33.09 million in 2023 and is estimated to grow at a compound annual growth rate (CAGR) of 12.56% from 2024 to 2030.



Target Market



Pharmaceutical Industry

Companies producing Nicotine Replacement Therapy (NRT) products like patches, gums, and lozenges.



Research & Laboratory Sector

Institutions and labs requiring high-purity nicotine for scientific and medical research.



E-Cigarettes, Vapes & Nicotine Pouches

Manufacturers needing safe and compliant nicotine for recreational nicotine delivery products.

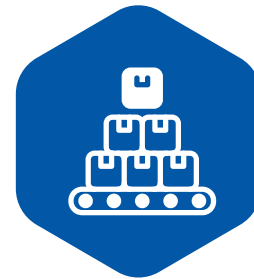


Revenue Model



Direct Sales to End Users

Selling pure nicotine and derivatives directly to pharmaceutical, research, and industrial clients.



Bulk Supply to NRT Manufacturers

Providing nicotine for patches, gums, and lozenges to Nicotine Replacement Therapy companies.



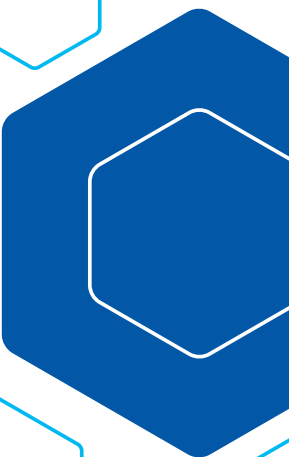
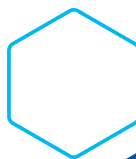
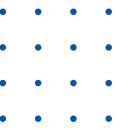
Supply to E-Cigarette & Vape Industries

Supplying nicotine for e-cigarettes, vapes, and nicotine pouches.



Exports to Global Markets

Generating revenue through international sales across North America, Europe, Latin America, Russia, Germany, and Asia-Pacific.





Go-To-Market Strategy



Global Export Partnerships

Collaborating with distributors and agents in North America, Europe, Latin America, Russia, Germany, and Asia-Pacific to expand international reach.



Compliance & Quality Marketing

Highlighting USP/EP-grade purity, safety, and certifications (GMP, ISO) to build trust and differentiate from competitors.



Industry Events & Networking

Participating in pharma, biotech, and chemical expos/conferences to showcase products, develop partnerships, and generate leads.

Aim To Scale Up



Expand Global Market Presence

To be a globally trusted leader in nicotine manufacturing through excellence, innovation, and sustainability.



Enhance Production Capacity

Invest in advanced manufacturing and R&D facilities to meet rising demand.



Diversify Product Portfolio

Develop new nicotine derivatives and formulations for pharmaceutical, research, and industrial applications.

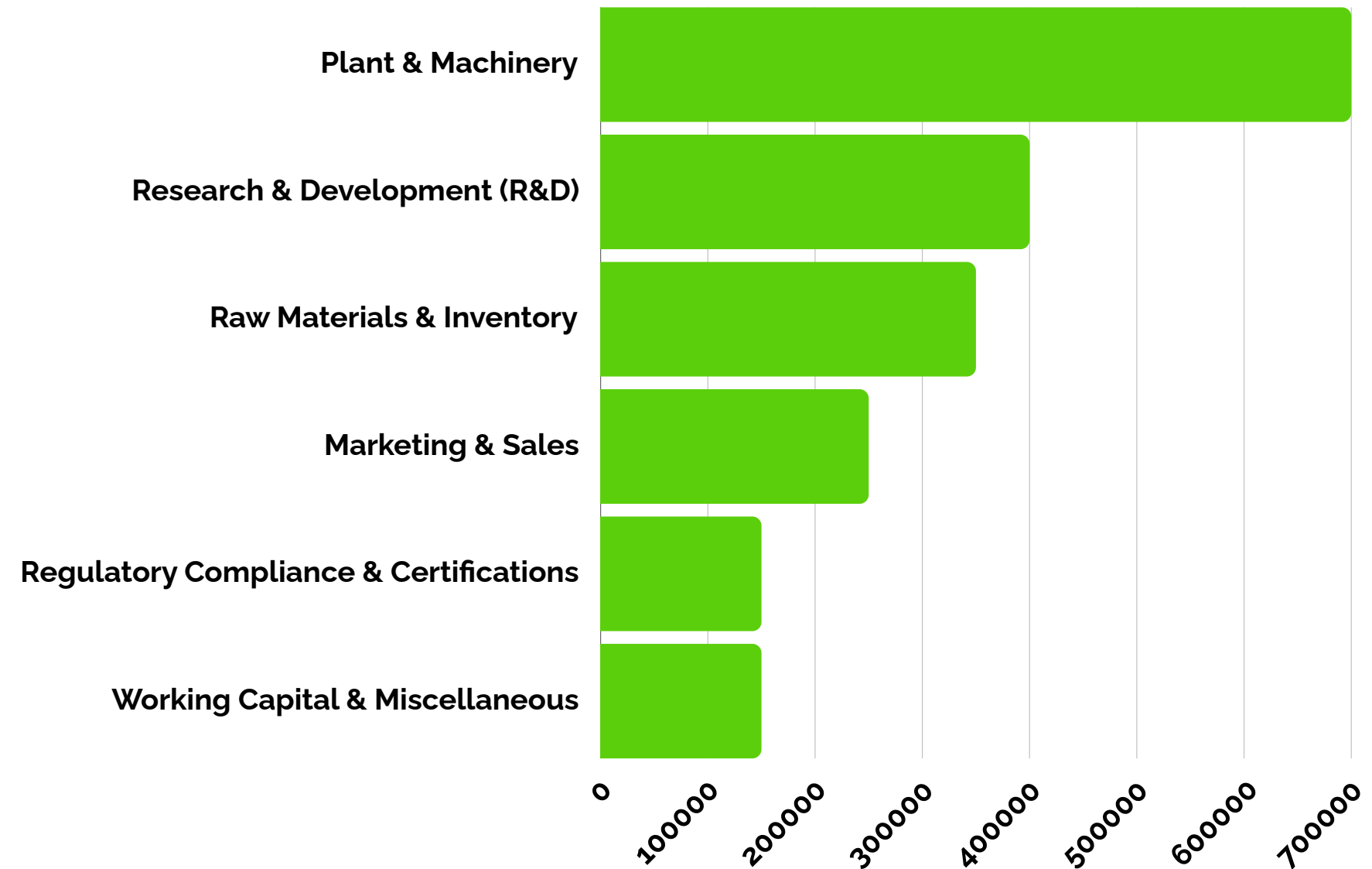


Strengthen Brand & Partnerships

Build long-term collaborations with pharma companies, research institutions, and global distributors to enhance market credibility and reach.

Fund Utilization

Purpose	Amount (₹)
Plant & Machinery	700,000
Research & Development (R&D)	400,000
Raw Materials & Inventory	350,000
Marketing & Sales	250,000
Regulatory Compliance & Certifications	150,000
Working Capital & Miscellaneous	150,000
Total	2,000,000



Meet Our Expert Team



**MR.
NARENDRASINH
ZALA**

MBA in Finance with 20 years of experience in financial management, strategic planning, and business growth.



**MR.
DHAVALKUMAR
PATEL**

Diploma in Chemical Engineering with 18 years of experience in chemical manufacturing, process optimization, and quality management.



**MR.
ASHISHKUMAR
PATEL**

Mechanical Engineer with 10 years of experience in machinery design, maintenance, and operational efficiency.

Contact Us

Thank You



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